



Wally Sauthoff named Managing Director for NAI Greywolf Brokerage

Milwaukee, WI – April 7th, 2020 - NAI Greywolf, a full service commercial real estate company with headquarters in Milwaukee, WI and executive offices in Cottage Grove, WI, is proud to announce and welcome Wally Sauthoff as Managing Director for NAI Greywolf Brokerage. As Managing Director for NAI Greywolf, the brokerage firm for Greywolf Partners, Inc., Sauthoff will have responsibility for leading and building the commercial brokerage business, including recruiting, training, coaching and managing the brokerage team. Wally will operate out of the corporate office of Greywolf Partners, Inc. in Milwaukee.

“We are very excited to be adding Wally to oversee the growth and expansion of services of NAI Greywolf,” said Joe Wagner, CEO of Greywolf. “We are dedicated to excellence in our Brokerage division. Wally’s expertise on growth strategies and coaching skills will help us attain consistent levels of service, success and customer satisfaction.”

Sauthoff has over 20 years of commercial real estate and business development experience. Most recently he was a Managing Director at a Commercial Real Estate Company in the Milwaukee area where he helped maximize net income and value for employers, clients and personal ventures. Wally is a member of the National Association of Realtors, Wisconsin Realtors Association and Commercial Association of Realtors Wisconsin. He is a graduate of the University of Wisconsin – Milwaukee with a degree in Real Estate, Urban Planning and Marketing, and looks forward to leading NAI Greywolf’s brokerage team.

"NAI Greywolf is the perfect fit," said Sauthoff. "We share the same values in doing the right thing for our team and our clients. They have built an impressive team of commercial real estate professionals and are involved in first class, high quality projects. We look forward to building the brokerage business through training, coaching and a commitment to excellence."

“Joining the NAI platform has brought us new opportunities and bringing on Wally allows us to not only solidify the structure and oversight of our sales and brokerage teams, but also take a significant step forward in the overall growth and development of our brokerage division,” said the company’s President, Marilyn Herzberg.

NAI Greywolf is Greywolf Partners, Inc.'s brokerage firm.

Formed in 2009, Greywolf Partners, Inc. is a full-service real estate company specializing in asset, property and facility management, and development services to commercial real estate owners and investors. Greywolf Partners, Inc. also offers development and property management services for senior housing covering independent, assisted living and memory care. For more information, visit www.greywp.com or call 1-877-543-4739.

As of January 2020, Greywolf's brokerage team in Milwaukee affiliated with NAI Global as NAI Greywolf, serving Milwaukee, Ozaukee, Washington, Jefferson, Waukesha, and Dodge county. This partnership enables NAI Greywolf to provide the personalized service of a local brokerage firm with the knowledge, resources and networking capabilities of an international firm.

NAI Global is a leading global commercial real estate brokerage firm. NAI Global offices are leaders in their local markets and work in unison to provide clients with exceptional solutions to their commercial real estate needs. NAI Global has more than 375 offices strategically located throughout North America, Latin America and the Caribbean, Europe, Africa and Asia Pacific, with 6,000 local market professionals, managing in excess of 1.15 billion square feet of property and facilities. Annually, NAI Global completes in excess of \$20 billion in commercial real estate transactions throughout the world.

NAI Global provides a complete range of corporate and institutional real estate services, including brokerage and leasing, property and facilities management, real estate investment and capital market services, due diligence, global supply chain and logistics consulting and related advisory services. To learn more, visit www.naiglobal.com, www.naiglobalnewslink.com or www.naigreywolf.com.

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